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## Jiujiuwang Food International Limited

久久王食品国际有限公司

(Incorporated in the Cayman Islands with limited liability) (Stock Code: 1927)

## INTERIM RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED 30 JUNE 2024

The board (the "**Board**") of directors (the "**Directors**") of Jiujiuwang Food International Limited (the "**Company**") is pleased to announce the interim results of the Company and its subsidiaries (collectively, the "**Group**", "**We**" and "**Our**") for the six months ended 30 June 2024, together with the comparative figures for the corresponding period in 2023, as follows:

## CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the six months ended 30 June 2024

		For the six months ended 30 June	
		2024	2023
	Notes	RMB'000	RMB'000
		(unaudited)	(unaudited)
Revenue	4	181,556	191,638
Cost of sales		(127,397)	(139,663)
Gross profit		54,159	51,975
Other income, gain or (loss), net	5	(2,340)	1,888
Selling expenses		(15,186)	(15,524)
Administrative expenses		(18,345)	(19,461)
Finance costs	6	(6,984)	(6,824)
Profit before taxation	7	11,304	12,054
Taxation	8	(3,482)	(4,779)
Profit for the period		7,822	7,275

		For the six months ended 30 June	
		2024	2023
	Notes	RMB'000	RMB'000
		(unaudited)	(unaudited)
Profit for the period attributable to owners of the Company		7,822	7,275
Items that may be reclassified subsequently to profit or loss:			
Exchange difference translation of			
foreign operations		468	(1,723)
Other comprehensive expenses			
for the period, net of tax		468	(1,723)
Total comprehensive income for the period			
attributable to owners of the Company		8,290	5,552
Earnings per share attributable to owners of the Company			
Basic and diluted (RMB cents)	10	1.0	0.9

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 June 2024

	Notes	30 June 2024 <i>RMB'000</i> (unaudited)	31 December 2023 <i>RMB'000</i> (audited)
ASSETS			
Non-current assets	11	270 220	200 005
Property, plant and equipment Right-of-use assets	11	270,220 62,430	288,985 55,171
Deferred tax assets		382	382
		333,032	344,538
Current assets			
Inventories		126,509	133,672
Trade receivables	12	123,705	96,366
Prepayments and other receivables	13	122,239	98,233 35.064
Cash and cash equivalents		19,845	35,064
		392,298	363,335
LIABILITIES			
Current liabilities	14	25 292	21 102
Trade and other payables Contract liabilities	14	35,282 2,665	31,102 2,484
Bank borrowings		169,420	117,100
Lease liabilities		12,657	13,509
		220,024	164,195
Net current assets		172,274	199,140
Total assets less current liabilities		505,306	543,678
Non approved lightlity			
Non current liability Bank borrowings		85,747	138,957
Lease liabilities		11,293	4,761
Net assets		408,266	399,960
EQUITY			
Share capital	15	532	532
Reserves		407,734	399,428
Total equity		408,266	399,960

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30 June 2024

#### 1. BASIS OF PREPARATION

The unaudited condensed consolidated interim financial statements (the "Interim Financial Statements") have been prepared in accordance with the applicable disclosure requirements of Appendix 16 to The Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (the "Listing Rules") and with Hong Kong Accounting Standard (the "HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA").

The unaudited condensed consolidated interim financial statements are presented in thousands of Renminbi ("**RMB'000**"), unless otherwise stated.

The interim financial announcement has been prepared in accordance with same accounting policies adopted in the annual financial statements for the year ended 31 December 2023, except for the accounting policy changes that are expected to be reflected in the annual financial statements for the year ended 31 December 2024. Details of any changes in accounting policies are set out in note 2.

The preparation of an interim financial report in conformity with HKAS 34 requires management to make judgement, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

#### 2. APPLICATION OF AMENDMENTS TO HKFRSs

In the current interim period, the Group has applied, for the first time, the following amendments to HKFRSs issued by the HKICPA which are mandatory effective for the annual period beginning on or after 1 January 2024 for the preparation of the Group's condensed consolidated interim financial statements:

Amendments to HKFRS 16	Lease Liability in a Sale and Leaseback
Amendments to HKAS 1	Classification of Liabilities as Current or Non-current
Amendments to HKAS 1	Non-current Liabilities with Covenants
Amendments to HKAS 7 and HKFRS 7	Supplier Finance Arrangements

The application of the amendments to HKFRSs in the current interim period has had no material impact on the Group's financial positions and performance for the current and prior periods and/or on the disclosures set out in these condensed consolidated financial statements.

#### 3. OPERATING SEGMENT

An operating segment is a component of the Group that is engaged in business activities from which the Group may earn revenue and incur expenses, and is identified on the basis of the internal management reporting information that is provided to and regularly reviewed by the Group's chief operating decision maker in order to allocate resources and assess performance of the segment. During the six months ended 30 June 2024, the information reported to the executive Directors, who are the chief operating decision makers for the purpose of resource allocation and assessment of performance, do not contain profit or loss information of each product line or geographical area and the executive Directors reviewed the financial result of the Group as a whole report under HKFRSs.

The Group currently operates one operating segment which is revenue from sale of the confectionary products. Accordingly, the Group does not have separately reportable segments.

#### **Geographical information**

The Group's operations and non-current assets are located in the PRC. Information about the revenue based on the geographical locations of the customers are detailed below:

	For the six months ended 30 June	
	2024	2023
	<i>RMB'000</i> (unaudited)	<i>RMB'000</i> (unaudited)
PRC	160,805	168,439
Asia (excluding PRC) (Note 1)	6,310 10,609	5,940 12,621
Europe ( <i>Note 2</i> ) Others ( <i>Note 3</i> )	3,832	4,638
	181,556	191,638

#### Notes:

- (1) Included Philippines, United Arab Emirates, Korea, Indonesia, Malaysia and Vietnam.
- (2) Included Germany, Poland, the United Kingdom, Lithuania, Denmark, Spain and France.
- (3) Included Australia, Argentina, Brazil, Paraguay and the United States of America.

#### Information about major customers

Revenue from major customers, contributing over 10% or more of the total sales of the Group during the six months ended 30 June 2024 and 2023 are as follow:

	For the six months ended 30 June	
	2024	2023
	<i>RMB'000</i>	RMB'000
	(unaudited)	(unaudited)
Customer A	34,001	36,756

As at 30 June 2024 and 2023, 16.1% and 19.6% respectively of the Group's trade receivables were due from this customer.

#### 4. **REVENUE**

Revenue represents the fair value of amounts received and receivable for goods sold by the Group to outside customers, less discount and other allowance for the period, and is analysed as follow:

	For the six months ended 30 June	
	2024 <i>RMB'000</i> (unaudited)	2023 <i>RMB'000</i> (unaudited)
Analysed by type of products OEM products Own-branded products	57,318	73,001
— Coolsa — Lalabo — Jiujiuwang	109,662 11,837 2,739	104,375 11,570 2,692
Sale of good, recognised at a point in time	181,556	191,638

Transaction prices are fixed in the respective contracts. Unsatisfied performance obligations as at 30 June 2024 and 2023 have an expected duration of less than one year and are thus not disclosed as permitted under HKFRS 15.

#### 5. OTHER INCOME, GAIN OR (LOSS), NET

	For the six months ended 30 June	
	2024 <i>RMB'000</i> (unaudited)	2023 <i>RMB'000</i> (unaudited)
Bank interest income	123	19
Exchange gain	443	617
Rental income	63	11
Government grants	86	1,241
Loss arising from sole and leaseback transactions	(3,055)	
	(2,340)	1,888

#### 6. FINANCE COSTS

	For the six months ended 30 June	
	2024 <i>RMB'000</i> (unaudited)	2023 <i>RMB'000</i> (unaudited)
Interest expenses on bank borrowings Interest expense on lease liabilities	5,763 1,221	6,341 483
	6,984	6,824

#### 7. PROFIT BEFORE TAXATION

Profit before taxation has been arrived at after charging:

	For the six months ended 30 June	
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(unaudited)
Cost of inventories recognised as expenses	126,170	110,616
Depreciation of property, plant and equipment	8,524	9,265
Depreciation of right-of-use assets	1,334	2,960
Employee benefit expenses (including directors' emoluments)	18,557	19,554

#### 8. TAXATION

	For the six months ended 30 June	
	2024 <i>RMB'000</i> (unaudited)	2023 <i>RMB'000</i> (unaudited)
The taxation charge comprises: Current tax		
— PRC Enterprise Income Tax	3,482	4,779

#### Hong Kong

Under the two-tiered profits tax rates regime, the first HK\$2,000,000 of assessable profits of qualifying corporations will be taxed at 8.25%, and assessable profits above HK\$2,000,000 will be taxed at 16.5%. The assessable profits of corporations not qualifying for the two-tiered profits tax rates regime will continue to be taxed at a flat rate of 16.5%.

No provision for Hong Kong profits tax has been made as the Group had no estimated assessable profits arising from Hong Kong during the period (2023: Nil).

#### The PRC

The PRC Enterprise Income Tax ("**PRC EIT**") is calculated at the applicable tax rates in accordance with the relevant laws and regulations in the PRC.

Under the PRC Enterprise Income Tax Law (the "**EIT Law**") and Implementation Regulations of the EIT Law, the tax rate of a PRC subsidiary is 25% from 1 January 2008 onwards.

Taxation arising in other jurisdictions is calculated at the rates prevailing in the respective jurisdictions.

#### 9. **DIVIDENDS**

The Board does not recommend the payment of any dividend for the six months ended 30 June 2024 (2023: Nil).

#### 10. EARNINGS PER SHARE ATTRIBUTABLE TO THE OWNERS OF THE COMPANY

The calculation of the basic and diluted earnings per share attributable to the owners of the Company is based on the following data:

	For the six months ended 30 June	
	2024	2023
	<i>RMB'000</i>	<i>RMB'000</i>
	(unaudited)	(unaudited)
Earnings		
Earnings for the purposes of basic and diluted loss per share	7,822	7,275
	'000	'000
Number of shares		
Weighted average number of ordinary shares for		
the purpose of basic and diluted loss per share	792,000	792,000

Diluted earnings per share were same as the basic earnings per share as there were no potential dilutive ordinary shares in existence during the six months ended 30 June 2024 and 2023.

#### 11. PROPERTY, PLANT AND EQUIPMENT

As at 30 June 2024, the Group's buildings and plant and machinery with a carrying amount of approximately RMB135,025,000 (31 December 2023: RMB144,579,000) have been pledged as securing credit facilities granted to the bank.

During the six months ended 30 June 2024, the Group has paid RMB389,000 (2023: RMB9,500,000) on acquisition of property, plant and equipment.

#### **12. TRADE RECEIVABLES**

	30 June	31 December
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(audited)
Trade receivables	125,234	97,895
Less: allowance for expected credit losses	(1,529)	(1,529)
	123,705	96,366

The Group's trade receivables are attributable to a number of independent customers with credit terms. The Group normally allows a credit period of 0 days to 180 days to its customers.

Ageing analysis of trade receivables (net of allowance for expected credit losses) presented, based on invoice date, as at the end of each of the reporting periods is as follows:

	30 June 2024 <i>RMB'000</i> (unaudited)	31 December 2023 <i>RMB'000</i> (audited)
Within 30 days 31–60 days 61–90 days 91–180 days 181–365 days	72,803 14,980 31,851 4,071	12,725 10,761 15,726 50,194 6,960
	123,705	96,366

Before accepting any new customer, the Group has assessed the potential customer's credit quality and defined credit limit to each customer on an individual basis. Credit limits attributed to customers are reviewed when necessary. All of the Group's trade receivables that are past due but not impaired have no history of defaulting on repayment. As at 30 June 2024 and 2023, the Group does not charge interest nor hold any collateral over the balances.

#### Movement in the allowance for expected credit losses on trade receivables

	RMB'000
Balance as at 1 January 2023	786
Net allowance for expected credit losses	743
Balance as at 31 December 2023 and 1 January 2024 Net allowance for expected credit losses	1,529
Balance as at 30 June 2024	1,529

#### 13. PREPAYMENTS AND OTHER RECEIVABLES

	As at	
	30 June	31 December
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(audited)
Prepayment (Note)	116,856	94,551
Other receivables	5,383	3,705
	122,239	98,256

*Note:* Of the prepayments, approximately RMB96,332,000 (31 December 2023: RMB75,753,000) represented prepayments for purchase of raw materials as at 30 June 2024.

#### 14. TRADE AND OTHER PAYABLES

The following is an ageing analysis of trade payables presented based on the invoice date at the end of the reporting period.

	As at	
	30 June	31 December
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(audited)
Within 30 days	3,406	6,044
31-60 days	-	204
61–90 days	-	-
91–180 days	74	
Total trade payables	3,480	6,248
Accruals and other payables	18,414	11,635
Amount due to a director	13,388	13,219
	35,282	31,102

Credit periods of trade payables normally granted by its suppliers were up to 60 days.

#### **15. SHARE CAPITAL**

	30 June 2024 Number '000 (unaudited)	31 December 2023 Number '000 (audited)	30 June 2024 <i>US\$'000</i> (unaudited)	31 December 2023 <i>US\$'000</i> (audited)
Authorised: As at 1 January/30 June 2024/ 31 December 2023	2,000,000	2,000,000	200	200
Issued and fully paid: As at 1 January/30 June 2024/ 31 December 2023	792,000	792,000	80	80
Show in the consolidated statement of financial position (in RMB'000)			532	532

#### **16. PLEDGE OF ASSETS**

As at 30 June 2024 and 31 December 2023, the following assets of the Group were pledged to banks to secure the bank borrowings granted to the Group.

	30 June	31 December
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(audited)
Building	106,951	109,129
Plant and machinery	28,074	44,981
Right-of-use assets	21,381	21,672
	156,406	175,782

#### 17. MATERIAL RELATED PARTY TRANSACTIONS

Save as disclosed elsewhere in this interim report, the Group entered the following material related party transactions:

#### (a) Compensation of key management personnel

The remuneration of key management personnel (representing directors) during the period are set out as follows:

	For the six months ended 30 June	
	2024 <i>RMB'000</i> (unaudited)	2023 <i>RMB'000</i> (unaudited)
Salaries, allowances and benefits in kind Retirement scheme contribution	1,260 38	535
	1,298	577

#### (b) Amount due to a director

2024	2023
	2023
RMB'000 RMB	'000
(unaudited) (aud	ited)
Mr. Zheng Zhenzhong 13,388 13	,219

The amount due to a director is unsecured, interest-free and repayable on demand.

## MANAGEMENT DISCUSSION AND ANALYSIS

#### **BUSINESS REVIEW AND OUTLOOK**

We are a confectionary products manufacturer in the People's Republic of China (the "**PRC**"). We manufacture and sell confectionary products, including gum-based candies, tablet candies, aerated candies and hard candies. We generally source raw materials from our suppliers, manufacture and package our confectionary products at our in-house production facilities, and either (i) sell our products under brands owned or licenced by our OEM customers in the PRC and to overseas countries or (ii) sell our products under our own brands, namely Coolsa (酷莎), Lalabo (拉拉卜) and Jiujiuwang (久久王), to distributors and end-consumers in the PRC. We own and operate our production facilities for the manufacture of our confectionary products with a view to controlling our product quality, production costs and production schedule directly. Our factory is located in Jinjiang City, Fujian Province with a large site area and a number of production lines to produce a large volume of our products.

The Group's profit remained stable and recorded a profit of approximately RMB7.8 million for the six months ended 30 June 2024 as compared to a profit of approximately RMB7.3 million for the corresponding period in 2023.

Since the outbreak of the COVID-19 pandemic ("**COVID-19**"), major cities in the PRC have taken emergency public health measures. Our Group has implemented various measures in response to COVID-19, the situation of which has been gradually improving since the beginning of 2023. Looking forward, we will endeavor to strengthen the development of our existing business and to provide steady return as well as growth prospects for the Shareholders.

#### FINANCIAL REVIEW

#### Revenue

The Group's revenue decreased by approximately 5.2% from approximately RMB191.6 million for the six months ended 30 June 2023 to approximately RMB181.6 million for the six months ended 30 June 2024. The decrease in revenue was mainly attributable to the decrease in sales of OEM products.

#### **Cost of sales**

The Group's cost of sales mainly comprised of (i) direct materials costs; (ii) production costs; and (iii) direct labour costs. For the six months ended 30 June 2024 and 2023, the cost of sales amounted to approximately RMB127.4 million and RMB139.7 million, respectively, representing an decrease of approximately 6.4%, which was generally in line with the decrease in revenue for the same period.

## **Gross profit**

The Group's gross profit, which is equal to the revenue minus cost of sales, for the six months ended 30 June 2024 was approximately RMB54.2 million, representing an increase of approximately 4.2% from approximately RMB52.0 million for the six months ended 30 June 2023. The Group's gross profit margin remained stable at approximately 29.8% and 27.1% for the six months ended 30 June 2024 and 2023, respectively.

#### Other income, gain or (loss), net

The change of the Group's other income and gain, net from approximately RMB1.9 million for the six months ended 30 June 2023 to the other expense and loss, net of approximately RMB2.3 million for the six months ended 30 June 2024 was mainly due to the increase of loss arising from sale and leaseback transactions.

#### Selling expenses

The Group's selling expenses mainly comprised of marketing and promotion expenses, staff costs, travelling expenses, and office expenses and others. The Group's selling expenses remained stable from approximately RMB15.5 million for the six months ended 30 June 2023 to approximately RMB15.2 million for the six months ended 30 June 2024.

#### Administrative expenses

The Group's administrative expenses mainly comprised of depreciation and amortisation expenses, taxes and stamp duty, staff costs and office expenses. The Group's administrative expenses remained stable from approximately RMB19.5 million for the six months ended 30 June 2023 to approximately RMB18.3 million for the six months ended 30 June 2024.

#### **Income tax expenses**

The Group's income tax expenses were approximately RMB4.8 million and RMB3.5 million for the six months ended 30 June 2023 and 2024, respectively. The decrease was mainly due to the decrease in taxable profit during the period.

#### Finance costs

The Group's finance costs remained stable at approximately RMB6.8 million and RMB7.0 million for the six months ended 30 June 2023 and 2024, respectively.

## Profit

The Group's profit remained stable and recorded a profit of approximately RMB7.8 million for the six months ended 30 June 2024 as compared to a profit of approximately RMB7.3 million for the corresponding period in 2023.

## PRINCIPAL RISKS AND UNCERTAINTIES

The following are the principal risks and uncertainties faced by the Group, which may materially and adversely affect its business, financial condition or results of operations:

- 1. Substantial amount of our revenue from OEM customers was derived from a few major OEM customers.
- 2. The Group relies on our third party distributors for the sale of our owned-branded products to their respective sub-distributors and retailers. Termination of or failure to renew our distribution agreements with our third party distributors, may significantly decrease the sale of our owned-branded products.
- 3. The Group's business may be negatively affected if our third party distributors fail to comply with our distribution policies and if our third party distributors fail to perform as expected.
- 4. The Group generally does not enter into long term contracts or contracts with minimum purchase requirement with our customers.
- 5. Unfavourable fluctuations in price, availability and quality of raw materials could cause material production delays and materially increase our costs of sales.
- 6. The outbreak of COVID-19 or other pandemics, may cause damage to the economy and as a result may adversely affect our business, results of operations and financial performance.
- 7. The Group's business is susceptible to food-borne illness claims and product liability claims, which may increase the likelihood of reputational risk.

#### FUTURE PLANS FOR MATERIAL INVESTMENTS AND CAPITAL ASSETS

Saved as disclosed in the Prospectus, the Group did not have other plans for material investments and capital assets as at 30 June 2024.

## LIQUIDITY AND FINANCIAL RESOURCES

## **Capital structure**

There has been no material change in the capital structure of the Company for the six months ended 30 June 2024.

#### **Cash position**

As at 30 June 2024, the cash and cash equivalents of the Group amounted to approximately RMB19.8 million, representing a decrease of approximately 8.7% from approximately RMB35.1 million as at 31 December 2023. The decrease was mainly due to the increase in prepayment for purchase of raw materials.

#### Borrowings

As at 30 June 2024, the total borrowings of the Group, all of which were denominated in RMB, amounted to approximately RMB255.2 million (as at 31 December 2023: approximately RMB256.1 million). Among the borrowings,

- 1. approximately RMB18.0 million (as at 31 December 2023: RMB18.0 million) was derived from the bank borrowings from the PRC bank which bears interest rate at 6.09% and was secured by corporate guarantee by independent third parties.
- 2. approximately RMB116.5 million (as at 31 December 2023: RMB117.1 million) was derived from the bank borrowings from the PRC bank which bears interest rate ranging from 5.15%–5.50% and was secured by right-of-use assets and property, plant and equipment of the Company.
- 3. approximately RMB25.5 million (as at 31 December 2023: RMB25.5 million) was derived from the bank borrowings from the PRC bank which bears interest rate at 5.22% and was secured by corporate guarantee by independent third parties and personal guarantee by the directors (the "**Directors**") and related parties of the Company.
- 4. approximately RMB9.4 million (as at 31 December 2023: RMB9.7 million) was derived from bank borrowings from the PRC bank which bears interest rate at 5.00%-5.15% and was secured by a subsidiary of the Company.
- 5. approximately RMB85.8 million (as at 31 December 2023: RMB85.8 million) was derived from bank borrowing from the PRC bank which bears interest rate at 1.80%–4.80% and was secured by directors of the Company and right-of-use assets and property, plant and equipment of the Company.

#### **Pledge of assets**

As at 30 June 2024, the Group had pledged certain assets to secure facilities granted to the Group including (i) the right-of-use assets with carrying amount of RMB21,381,000 (as at 31 December 2023: RMB21,960,000); (ii) the building with carrying amount of RMB106,951,000 (as at 31 December 2023: RMB108,366,000); and (iii) plant and machinery with carrying amount of RMB28,074,000 (as at 31 December 2023: RMB36,213,000).

## Gearing ratio

As at 30 June 2024, the gearing ratio of the Group was remained stable and was approximately 68.4% (as at 31 December 2023: approximately 68.6%). The gearing ratio is calculated based on the bank borrowings and lease liabilities divided by the total equity of the Group at the end of the respective period.

## DIVIDEND

The board of Directors (the "**Board**") has resolved not to declare the payment of a dividend for the six months ended 30 June 2024 (31 December 2023: Nil).

## COMMITMENTS

As at 30 June 2024, the Group had capital commitments of approximately RMBNil (31 December 2023: RMB19,286,000).

## MATERIAL ACQUISITION AND DISPOSAL OF SUBSIDIARIES

There was no other material acquisition or disposal of subsidiaries, associates or joint ventures during the period between 31 December 2023 and 30 June 2024.

#### SIGNIFICANT INVESTMENTS HELD

As at 30 June 2024, the Group did not hold any significant investments.

#### **CONTINGENT LIABILITIES**

As at 30 June 2024, the Group had no significant contingent liabilities (as at 31 December 2023: Nil).

## FOREIGN EXCHANGE EXPOSURE AND RELATED HEDGES

As at 30 June 2024, the Group's majority of assets and liabilities, and income and expenses were denominated in Renminbi and Hong Kong Dollar. The Group had no significant exposure to fluctuations in exchange rates or under foreign exchange contracts, interest, currency swaps or other financial derivatives.

#### TREASURY AND RISK MANAGEMENT

The Directors will continue to follow a prudent policy in managing the Group's cash and maintaining strong and healthy liquidity to ensure that the Group is well placed to take advantage of future growth opportunities.

As at 30 June 2024, the Group's credit risk is primarily attributable to trade receivables, other receivables and cash and cash equivalents.

As at 30 June 2024 and 31 December 2023, the Group's maximum exposure to credit risk which will cause a financial loss to the Group due to failure to discharge an obligation by the counterparties arose from the carrying amount of the respective recognised financial assets as stated in the consolidated statement of financial position.

#### **Trade receivables**

In order to minimise the credit risk, the management of the Group has delegated a team to be responsible for the determination of credit limits and credit approvals. The Group's monitoring procedures are in place to ensure that follow-up action is taken to recover overdue debts.

In addition, the Group performs impairment assessment under ECL model upon application of HKFRS 9 on credit card trade receivables individually and the remaining trade receivables are grouped using a provision matrix with past due status grouping. In this regard, the Directors consider that the Group's credit risk is significantly reduced.

#### **Other receivables**

The management of the Group makes periodic collective assessment as well as individual assessment on the recoverability of other receivables based on historical settlement records, past experience, and also available reasonable and supportive forward-looking information under ECL model upon application of HKFRS 9. The management of the Group believes that there is no material credit risk inherent in the Group's outstanding balance of other receivables.

## Cash and cash equivalents

The Group deposited its cash with approved and reputable banks. Bankruptcy or insolvency of the banks may cause the Group's right with respect to cash and cash equivalents held to be delayed or limited. The Directors monitor the credit rating of these banks on an ongoing basis, and considers that the Group's exposure to credit risk was minimal.

The Group does not have any other significant concentrations of credit risk. The exposures to these credit risks are monitored on an ongoing basis.

## **EMPLOYEES AND REMUNERATION POLICIES**

As at 30 June 2024, the Group had 402 employees (at 31 December 2023: 406 employees). Remuneration of employees (excluding the Directors) is determined with reference to market terms and in accordance with the performance, qualification and experience of each individual employee. The remuneration committee of the Company reviews and determines the remuneration and compensation packages of the Directors with reference to their responsibilities, workload, time devoted to the Group and the performance of the Group. As incentives or rewards for their contribution to the Group, the Group has adopted the share option scheme and may grant options under the share option scheme to reward its employees, the Directors and other selected participants for their contributions to the Group.

The Directors are of the view that employees are one of the keys to the sustainable development of the Group. The Directors believe that the Group maintains good working relations with its employees.

Employees are regarded as the most important and valuable assets of the Group. We provide various types of training to our employees, including (i) conducting in-house continuous professional development seminars; and (ii) provision of safety training programmes to enhance their safety awareness.

## LITIGATIONS

As at 30 June 2024, the Group was not engaged in any litigation or arbitration of material importance and there is no litigation or claim of material importance pending or threatened by or against any member of the Group.

## PROSPECT

Our business objective is to strive to achieve sustainable growth and further enhance our position as a manufacturer of confectionary products in the PRC. We plan to leverage our competitive strengths and implement the following strategies: (i) expansion of production capacities; (ii) replacement of machines in our existing production lines; (iii) enhancement of marketing efforts, increase of sales through e-commerce channels and expansion of our distribution network; and (iv) expansion and enhancement of our product offerings through continuous product development efforts.

Historically, we are a confectionary products manufacturer in the PRC. We have focused on manufacturing and selling confectionary products, including gum-based candies, tablet candies, aerated candies and hard candies. We own and operate our production facilities for the manufacturing of our confectionary products with a view to control our product quality, production costs and production schedule directly. We believe that production facilities, product development and quality control are crucial to our competitiveness and success. Thus, we will put significant emphasis on purchasing and introducing new production lines, purchasing new equipment and machines for replacement of existing machines and equipment. We will also put emphasis on product development and will commit to enhancing product quality to cater for changing consumer preferences and enhancing our product offerings.

One of our business strategies is to leverage on our production and product development capacities and experience in the manufacture and sale of our own-branded products. We manufacture and sell our confectionary products under brands owned or licenced by OEM customers in the PRC and to overseas countries. To enhance our marketing, we will engage a marketing firm for the promotion of our brands to strengthen our market position in the confectionary industry in the PRC and enhance our brand recognition and awareness, so as to increase our sales through e-commerce channel and enhance our distribution network.

We believe that the above business strategies will take advantage of the business opportunities and explore new markets with significant growth potential in the PRC. Looking ahead, the Group will endeavor to strengthen the development of its businesses to provide steady return as well as growth prospects for the Shareholders.

## **CORPORATE GOVERNANCE PRACTICES**

The Company is firmly committed to maintaining and ensuring a high level of corporate governance standards and will review and improve the corporate governance practices and standards constantly. The Company has adopted and has complied with all the applicable code provisions of the Corporate Governance Code (the "CG Code") contained in Appendix 14 to the Listing Rules during the period, except for the deviations of paragraph A.2.1 of the CG Code, which is explained in the paragraph below.

Paragraph A.2.1 of the CG Code stipulates that the roles of chairman and chief executive officer should be separated and should not be performed by the same individual. Currently, Mr. Zheng Zhenzhong ("Mr. Zheng") is our chairman and also the chief executive officer of our Company and he has been managing our Group's business and supervising the overall operations of our Group since its establishment. Having considered (i) the nature and extent of our Group's operations; (ii) Mr. Zheng's in-depth knowledge and experience in the confectionary industry and familiarity with the operations of our Group which is beneficial to the management and business development of our Group; and (iii) all major decisions are made in consultation with members of our Board and relevant Board committees, which consist of three independent non-executive Directors on our Board offering independent perspectives, our Board is therefore of the view that there are adequate safeguards in place to ensure sufficient balance of powers and authorities between our Board and the management of our Company and that it is in the best interest of our Group to have Mr. Zheng take up both roles. Our Board will continue to review and consider splitting the roles of the chairman of our Board and the chief executive officer at a time when it is appropriate and suitable by taking into account the circumstances of our Group as a whole.

#### DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted a code of conduct regarding securities transactions by the Directors on terms no less exacting than the required standard of dealings set out in Appendix 10 to the Listing Rules. The Company periodically issues notices to the Directors reminding them of the general prohibition on dealing in the Company's listed securities during the blackout periods before the publication of announcements of financial results of the Group. Having made specific enquiry to the Directors, all Directors have complied with the required standard of dealings and the Company's code of conduct regarding securities transactions by the Directors throughout the period under review. The Company was not aware of any non-compliance in this respect during the six months ended 30 June 2024.

## DISCLOSURE OF DIRECTORS' INFORMATION PURSUANT TO RULE 13.51B(1) OF THE LISTING RULES

During the six months ended 30 June 2024, there were no changes to the Directors' information that are required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules.

#### **COMPETING BUSINESS**

Save as disclosed in the Prospectus and this announcement, the Directors are not aware of any business or interest of the Directors or the controlling Shareholders or any of their respective close associates (as defined in the Listing Rules) that compete or may compete with the business of the Group and any other conflict of interests which any such person has or may have with the Group during the six months ended 30 June 2024.

## THE INTERESTS AND SHORT POSITIONS OF THE DIRECTORS AND THE CHIEF EXECUTIVE IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

As at 30 June 2024, the interests and short positions of the Directors and chief executive of the Company in the Shares (the "Shares"), underlying shares and debentures of the Company or any of its associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (the "SFO")) which were required to be notified to the Company and the Stock Exchange under Divisions 7 and 8 of Part XV of the SFO (including any interests or short positions which they are taken or deemed to have under such provisions of the SFO) or as recorded in the register of the Company required to be kept under Section 352 of the SFO, or which were required to be notified to the Company and the Stock Exchange pursuant to Appendix 10 to the Listing Rules, were as follows:

#### Long positions in the Shares

Name of Director	Capacity	Number of ordinary shares interested	Percentage of shareholding
Mr. Zheng Guosi	Interest in a controlled corporation ( <i>Note 1</i> ); interest held jointly with other persons ( <i>Note 3</i> );	576,179,908	72.75%
Mr. Zheng Zhenzhong	Interest in a controlled corporation ( <i>Note 2</i> ); interest held jointly with other persons ( <i>Note 3</i> )	576,179,908	72.75%

Notes:

- 1. Mr. Zheng Guosi beneficially owns 100% of the entire issued share capital of Xiejia Limited ("**Xiejia**") which in turn beneficially owns 201,662,968 Shares (representing approximately 25.46% of the total number of issued Shares). Therefore, Mr. Zheng Guosi is deemed, or taken to be, interested in all the Shares held by Xiejia for the purposes of the SFO.
- 2. Mr. Zheng Zhenzhong beneficially owns 100% of the entire issued share capital of Jianeng International Limited ("**Jianeng**") which in turn beneficially owns 172,853,972 Shares (representing approximately 21.82% of the total number of issued Shares). Therefore, Mr. Zheng Zhenzhong is deemed, or taken to be, interested in all the Shares held by Jianeng for the purposes of the SFO.
- 3. On 29 March 2019, Mr. Zheng Zhenzhong, Mr. Zheng Guosi and Mr. Zheng Guodian executed a confirmatory deed to acknowledge and confirm, among other things, that they are parties acting in concert (having the meaning as ascribed thereto in the Takeovers Code) in respect of each of the members of our Group since the relevant period, details of which are set out in the section headed "History, development and Reorganisation Parties acting in concert" in the Prospectus. As such they are deemed to be interested in the Shares held by each other. Mr. Zheng Guodian beneficially owns 100% of the entire issued share capital of Haisen International Limited ("Haisen") which in turn beneficially owns 201,662,968 Shares (representing approximately 25.46% of the total number of issued Shares). Therefore, Mr. Zheng Guodian is deemed, or taken to be, interested in all the Shares held by Haisen for the purposes of the SFO.

#### Long positions in the shares of associated corporations

Name of Director	Name of associated corporation	Capacity	Number of ordinary shares interested	Percentage of shareholding
Mr. Zheng Guodian	Haisen	Beneficial owner	one	100%
Mr. Zheng Guosi	Xiejia	Beneficial owner	one	100%
Mr. Zheng Zhenzhong	Jianeng	Beneficial owner	one	100%

Save as disclosed above and so far as is known to the Directors, as at 30 June 2024, none of the Directors and chief executive of the Company had any interests or short positions in the Shares, underlying shares or debentures of the Company or any of its associated corporation (within the meaning of Part XV of the SFO) which were required to be notified to the Company and the Stock Exchange under Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO) or as recorded in the register of the Company required to be kept under Section 352 of the SFO, or which were required to be notified to the Company and the Stock Exchange pursuant to the Appendix 10 to the Listing Rules.

## THE INTERESTS AND SHORT POSITIONS OF THE SUBSTANTIAL SHAREHOLDERS AND OTHER PERSONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY

As at 30 June 2024, the following persons (other than the Directors or chief executive of the Company) had interests and short positions in the Shares or underlying shares of the Company which were required to be notified to the Company under Divisions 2 and 3 of Part XV of the SFO or as recorded in the register of the Company required to be kept under Section 336 of the SFO were as follows:

Name of shareholders	Capacity	Number of ordinary shares interested	Approximate percentage of shareholding
Xiejia	Beneficial owner	201,662,968	25.46%
Ms. Wu Zihong	Interest of spouse (Note 1)	576,179,908	72.75%
Haisen	Beneficial owner	201,662,968	25.46%
Mr. Zheng Guodian	Interest in a controlled corporation ( <i>Note 2</i> ); interest held jointly with other persons ( <i>Note 3</i> )	576,179,908	72.75%
Ms. Hong Mali	Interest of spouse (Note 4)	576,179,908	72.75%
Jianeng	Beneficial owner	172,853,972	21.82%
Ms. Su Li	Interest of spouse (Note 5)	576,179,908	72.75%

#### Long positions in the shares

Notes:

- 1. Ms. Wu Zihong is the spouse of Mr. Zheng Guosi. Under the SFO, Ms. Wu Zihong is deemed to be interested in the Shares in which Mr. Zheng Guosi is interested.
- 2. Mr. Zheng Guodian beneficially owns 100% of the entire issued share capital of Haisen which in turn beneficially owns 201,662,968 Shares (representing approximately 25.46% of the total number of issued Shares). Therefore, Mr. Zheng Guodian is deemed, or taken to be, interested in all the Shares held by Haisen for the purposes of the SFO.

- 3. On 29 March 2019, Mr. Zheng Zhenzhong, Mr. Zheng Guosi and Mr. Zheng Guodian executed a confirmatory deed to acknowledge and confirm, among other things, that they are parties acting in concert (having the meaning as ascribed thereto in the Takeovers Code) in respect of each of the members of our Group since the relevant period, details of which are set out in the section headed "History, development and Reorganisation Parties acting in concert" in the Prospectus. As such they are deemed to be interested in the Shares held by each other.
- 4. Ms. Hong Mali is the spouse of Mr. Zheng Guodian. Under the SFO, Ms. Hong Mali is deemed to be interested in the Shares in which Mr. Zheng Guodian is interested.
- 5. Ms. Su Li is the spouse of Mr. Zheng Zhenzhong. Under the SFO, Ms. Su Li is deemed to be interested in all the Shares in which Mr. Zheng Zhenzhong is interested.

Save as disclosed above, as at 30 June 2024, the Directors were not aware of any interests or short positions of any persons (other than the Directors or chief executive of the Company) in the Shares or underlying shares of the Company which were required to be disclosed under Divisions 2 and 3 of Part XV of the SFO or which were required to be recorded in the register of the Company to be kept under Section 336 of the SFO.

## **SHARE OPTION SCHEME**

The Company adopted a share option scheme (the "**Share Option Scheme**") on 18 February 2021. During the six months ended 30 June 2024, no option was granted, exercised, cancelled or lapsed under the Share Option Scheme. The principal terms of the Share Option Scheme are summarised as follows.

#### 1. Purpose

The purpose of the Share Option Scheme is to enable the Group to grant options to the Eligible Participants (as defined in below) as incentives or rewards for their contribution to the Group and to provide the Eligible Participants an opportunity to have a personal stake in our Company with the view to achieving the Group's objectives.

#### 2. Who may join

The Board may, at its discretion, offer to grant an option to subscribe for such number of new Shares as the Board may determine at an exercise price determined in accordance with paragraph 7 below to the following persons ("**Eligible Participants**"):

(i) any full-time or part-time employees, executives or officers of our Company or any of its subsidiaries;

- (ii) any Directors (including independent non-executive Directors) of our Company or any of its subsidiaries;
- (iii) any advisers, consultants, suppliers, customers and agents to our Company or any of its subsidiaries; and
- (iv) such other persons who, in the sole opinion of the Board, will contribute or have contributed to our Group, the assessment criteria of which are:
  - (aa) contribution to the development and performance of our Group;
  - (bb) quality of work performed for our Group;
  - (cc) initiative and commitment in performing his/her duties; and
  - (dd) length of service or contribution to our Group.

#### 3. Maximum number of the Shares

The maximum number of Shares which may be issued upon exercise of all options to be granted (including Shares in respect of which options, whether exercised or still outstanding, have already been granted) under the Share Option Scheme and under any other share option schemes of our Company must not in aggregate exceed 10% of the total number of Shares in issue on the date on which our Shares were listed and from which dealings therein were permitted to take place on the Stock Exchange (i.e. 16 March 2021) (but taking no account of any Shares which may be issued under the exercise of the Over-allotment Option), being 79,200,000 Shares (the "Scheme Limit"), excluding for this purpose Shares which would have been issuable pursuant to options which have lapsed in accordance with the terms of the Share Option Scheme (or any other share option schemes of our Company). Subject to the issue of a circular by our Company and the approval of our Shareholders in general meeting and/or such other requirements prescribed under the Listing Rules from time to time, the Board may:

(i) renew this limit at any time to 10% of the Shares in issue (the "New Scheme Limit") as at the date of the approval by our Shareholders in general meeting; and/or

(ii) grant options beyond the Scheme Limit to Eligible Participants specifically identified by the Board. The circular issued by our Company to our Shareholders shall contain a generic description of the specified Eligible Participants who may be granted such options, the number and terms of the options to be granted, the purpose of granting options to the specified Eligible Participants with an explanation as to how the options serve such purpose, the information required under Rule 17.02(2)(d) and the disclaimer required under Rule 17.02(4) of the Listing Rules.

Notwithstanding the foregoing, the Shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme and any other share option schemes of our Company at any time shall not exceed 30% of the Shares in issue from time to time (the "**Maximum Limit**"). No options shall be granted under any schemes of our Company (including the Share Option Scheme) if this will result in the Maximum Limit being exceeded. The maximum number of Shares in respect of which options may be granted shall be adjusted, in such manner as the auditors of our Company or an approved independent financial adviser shall certify to be appropriate, fair and reasonable in the event of any alteration in the capital structure of our Company in accordance with the paragraph headed "(r) Effect of alterations to capital" on page VI-28 of the Prospectus whether by way of capitalisation issue, rights issue, sub-division or consolidation of shares or reduction of the share capital of our Company but in no event shall exceed the limit prescribed in this paragraph.

As at the date of this announcement, no Share options have been granted by the Company since the adoption of the Share Option Scheme and the outstanding number of Share options available for grant under the Scheme is 79,200,000 Share options to subscribe for the Shares, representing approximately 10% of the issued share capital of the Company. As such, no share options have been exercised, cancelled or lapsed during the period.

#### 4. Limit for each participant

The total number of Shares issued and which may fall to be issued upon exercise of the options granted under the Share Option Scheme and any other share option schemes of our Company (including both exercised, outstanding options and Shares which were the subject of options which have been granted and accepted under the Share Option Scheme or any other scheme of our Company but subsequently cancelled) to each Eligible Participant in any 12-month period up to the date of grant shall not exceed 1% of the Shares in issue as at the date of grant. Any further grant of options in excess of this 1% limit shall be subject to the approval of the Shareholders in general meeting and/or other requirements prescribed under the Listing Rules.

#### 5. Exercise of an option

An option may be exercised in accordance with the terms of the Share Option Scheme at any time after the date upon which the option is deemed to be granted and accepted and prior to the expiry of 10 years from that date. The minimum period for which an option must be held before it can be exercised will be determined by the Board in its absolute discretion, save that no option may be exercised more than 10 years after it has been granted. No option may be granted more than 10 years after the date of approval of the Share Option Scheme by the Shareholders of our Company (the "**Adoption Date**"). Subject to earlier termination by our Company in general meeting or by the Board, the Share Option Scheme shall be valid and effective for a period of 10 years from the Adoption Date.

#### 6. Acceptance of an offer of options

An option shall be deemed to have been granted and accepted by the grantee and to have taken effect when the duplicate offer document constituting acceptance of the options duly signed by the grantee, together with a remittance in favour of our Company of HK\$1.00 by way of consideration for the grant thereof, is received by our Company on or before the relevant acceptance date. Such payment shall in no circumstances be refundable. Any offer for the grant of an option to subscribe for Shares granted pursuant to the Share Option Scheme may be accepted by an Eligible Participant in respect of less than the number of Shares in respect of which it is offered provided that it is accepted in respect of a board lot for dealing in Shares on the Stock Exchange or an integral multiple thereof and such number is clearly stated in the duplicate offer document constituting acceptance of the option by such Eligible Participant. To the extent that the offer to grant an option is not accepted by any prescribed acceptance date, it shall be deemed to have been irrevocably declined.

Subject to the paragraph headed "(z) Obtaining necessary consent" on page VI-31 of the Prospectus, an option shall be exercisable in whole or in part and, other than where it is exercised to the full extent outstanding, shall be exercised in integral multiples of such number of Shares as shall represent one board lot for dealing in Shares on the Stock Exchange for the time being, by the grantee by giving notice in writing to our Company stating that the option is thereby exercised and the number of Shares in respect of which it is exercised. Each such notice must be accompanied by a remittance for the full amount of the exercise price for the Shares in respect of which the notice is given. Within 21 days after receipt of the notice and the remittance and, where appropriate, receipt of the certificate issued by the auditors to our Company or the independent financial adviser, our Company shall accordingly allot and issue the relevant number of Shares to the grantee credited as fully paid and issue to the grantee share certificates in respect of the Shares so allotted. The exercise of any option shall be subject to our Shareholders in general meeting approving any necessary increase in the authorised share capital of our Company.

## 7. Subscription price

The subscription price of a Share in respect of any option granted under the Share Option Scheme shall, subject to any adjustments made in accordance with the paragraph headed (r), be at the absolute discretion of the Board, provided that it shall be not less than the highest of:

- (i) the closing price of the Shares as stated in the Stock Exchange's daily quotations sheet on the date of grant, which must be a day on which the Stock Exchange is open for the business of dealing in securities;
- (ii) the average closing price of the Shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date of grant; and
- (iii) the nominal value of a Share.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the ordinary shares of the Company for the six months ended 30 June 2024.

#### **EVENT AFTER REPORTING PERIOD**

There has been no significant event that affected the Group after 30 June 2024 and up to the date of this announcement.

#### MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Group has adopted the required standard of dealings, as set out in Appendix 10 to the Listing Rules as the code of conduct for securities transactions by the Directors in respect of the Shares. Having made specific enquiry with all the Directors, all Directors have confirmed that they have complied with the required standard of dealing and the code of conduct for securities transactions by the Directors during the six months ended 30 June 2024.

## AUDIT COMMITTEE

The audit committee of the Company (the "Audit Committee"), comprising three independent non-executive Directors, namely Mr. Wu Shiming, Mr. Wang Linan and Mr. Chen Congming, together with the management of the Company, have reviewed the accounting principles and policies adopted by the Group and discussed internal controls and financial reporting matters and the unaudited consolidated financial statements for the six months ended 30 June 2024. The Audit Committee has also reviewed this announcement and is of the opinion that such financial statements of the Group for the six months ended 30 June 2024 comply with the applicable accounting standards and the Listing Rules and that adequate disclosures have been made.

On behalf of the Board Jiujiuwang Food International Limited Zheng Zhenzhong Chairman and executive Director

Hong Kong, 30 August 2024

As at the date of this announcement, the Board comprises Mr. Zheng Zhenzhong, Mr. Zheng Guosi and Mr. Chen Kan as executive Directors, and Mr. Wang Linan, Mr. Wu Shiming and Mr. Chen Congming as independent non-executive Directors.